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To: Iosco Sportsman's Club  
1600 North US. 23  
East Tawas, Michigan 48730

March 3<sup>rd</sup>, 2010

Beginning March 1, 2010 I would like to offer all paid members of the Iosco Sportsman's Club regardless of where they live a \$5.00 discount off any New CCW Class that I offer. Any member or their family (under the same guidelines that is eligible to use the club). They must be able to present a current Iosco Sportsman's club Membership card to receive the discount. **No discount on the renewal classes.**

In doing this I am hoping to promote members to join the club and also encourage people to shop more locally. I would also like to offer this same discount to any and all business in the local area. Anyone owning a business wishing to participate in the business discount for their customers if they will please call me I will mail them a letter. Please make contact with me so that I can add your business to the list of participating businesses.

At this same time I would like to take the opportunity to express my thanks to the club and the members of the club for renting the space for the CCW Classes. Your club and members are much appreciated.

Thank you,



Jorge Osorio